

WiPath Communications is the leading provider of electronic school signs to New Zealand schools. Every now and then, however, schools seek a cheaper price or are taken in by a slick presentation. We see the often disastrous results daily.

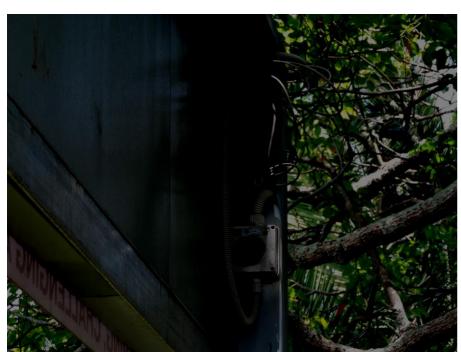
The following is provided as a guide to avoiding these problems.





Problems: Wrong technology, really poor construction, bad wiring





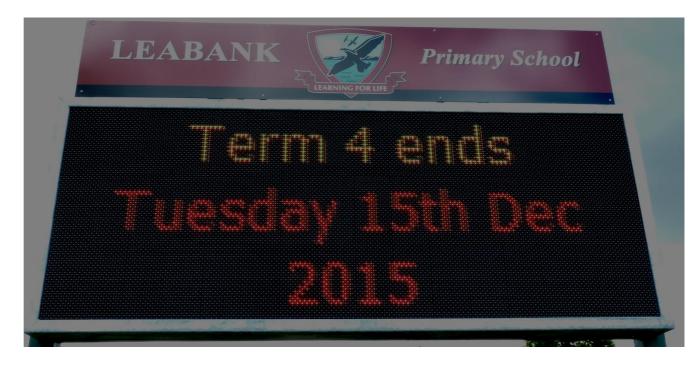


Problems:

Wrong technology: 40mm pitch suitable only for traffic signs – text only Very poor construction: steel, corroding, duct taped joins, poor joins, perspex not a single piece, screws sticking out, perspex screwed directly into case – weather-tightness compromised, litter behind perspex, wiring a mess, poor ventilation.







20mm pitch, poor text definition, misaligned LED modules.

Cheap construction







Problems:

Insufficient brightness in direct sunlight, case corroding, cheap construction, perspex warped (wrong material used)





Badly designed sign: LED modules mis-aligned, perspex warped (wrong material used), sign must be removed and disassembled to service.

Suppliers lacked experience.

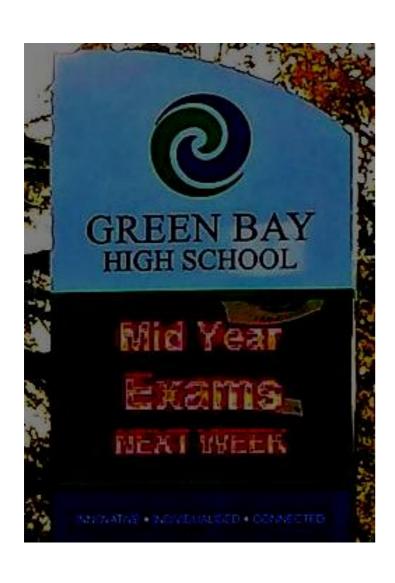




Comment:

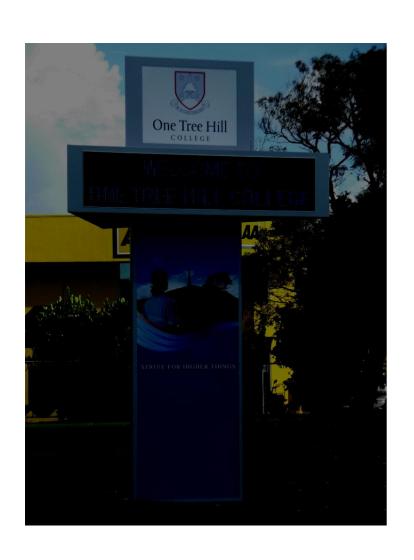
This is a very well constructed sign however the suppliers were not LED sign experts and they made a fundamental error, using the wrong technology for the LEDs, resulting in insufficient brightness in direct sunlight causing the graphics and messages to wash out.





Poor quality LED modules used, missing lines and pixels; School has complained software impossible to use.





An example of poor specification. Sign company ordered mono colour LED signs from us and ignored our advice that the colour should not be used in an outdoor sign. The signs are good quality however the single colour blue does not show up well on a black background and should only be used with a white or coloured background.